GRMA
GLOBAL RETAILER AND MANUFACTURER ALLIANCE
Building quality standards together

Global Retailer and Manufacturer Alliance

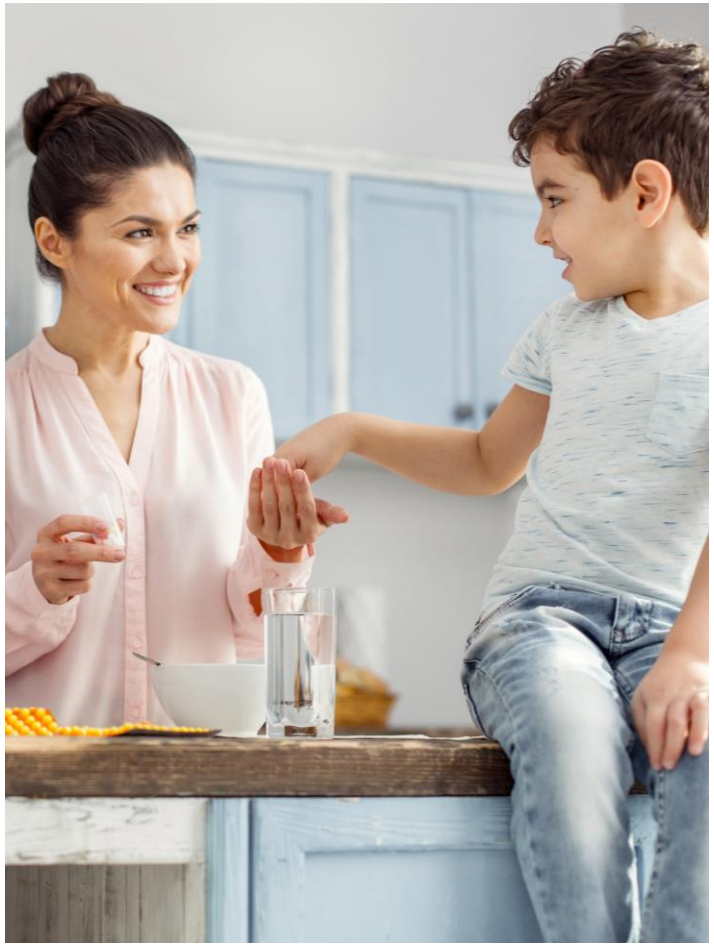
ANSI Supplement Standardization

May 2019

Commitment to Quality

Goals were set by GRMA membership to create an architecture for success

- Single audit scheme developed as an unimpeachable industry standard for OTC's, Dietary Supplements, and Cosmetics
- Public Standard and accompanying audit(s) would be a living document encompassing all regulatory requirements, cGMP guidelines and industry best practices
- Eliminate redundant audits and related issues
- Create consistency with auditor qualification, training and calibration



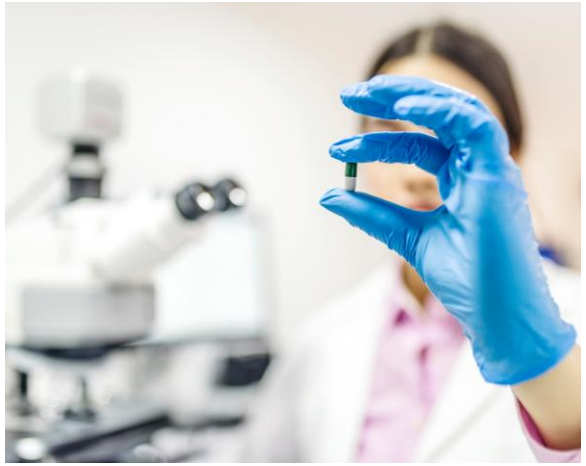
Creation of Standard

Stakeholder Solution was to Create an ANSI Public Standard

- Engage with NSF - recognized standards development organization
- Consensus driven process in a representative joint committee format involving Industry Stakeholders (manufacturers and retailers), Public Health Representative, and Users
- Due Process – required transparency, public comments and appeals

Dietary Supplements – Awarded Designation NFS/ANSI Standard 455-2

- Publication of DS Standard in December 2018 –> 36 months in the making
- OTC Drug (NSF/ANSI 455-4) and Cosmetic (NSF/ANSI 455-3) published
- ReposiTrak / GRMAuditsphere architecture built for management of audit process and results
- Initial auditor training completed on scheme and process, ongoing auditor training/capacity building continues



Public vs. Private Standards

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Public (ANSI Standards)

Consumer Trust because they are public – not created or developed by special interest or private group

ANSI Standards are recognized by industry and regulators alike - requirement

Third Party Certifiers (CB's) must certify to ANSI Standards

Private Standards

Consumers don't know what criteria are used to create them

May not hold up to scrutiny of state or federal regulators / regulations

Certification Bodies may not be able to certify to a private standard

Benefits to all Stakeholders

Retailers

Employ single audit standard across category with objective grade

Reduced regulatory burden – confidence in results and ongoing integrity

Transparency into audit results and metadata

Sourcing and bid process simplified – know who makes the cut beforehand

Ultimately easier enforcement of quality standards of brands in their stores

Manufacturers

Single audit visit to address entire class of trade – and beyond

Focus quality on products and improvements – not the next audit

Metadata – a gold mine of information and constant analysis for fairness

Eliminate operational interruptions

Opportunities through ResposiTrak / GRMAuditsphere contact base

Rising Tide…

What's Next?

- Key retailers have mandated the GRMA audit scheme for OTC Drugs and Cosmetics for this year and beyond
- Dietary Supplements next on horizon….
- Expansion of Scope into areas of GRMA's community (i.e medical devices, international sourcing)
- Membership Programs Set – www.GRMAlliance.org/membership
- Retailers will require GMP audits to 455 for all imported items
- CB's, Consultants, and other Stakeholders can learn about 455 through training

GRMA Annual Summit - 2019

- August 5-7
- Chicago Sheraton O'Hare – Easy travel accommodations
- Retailer 455 expectations panel
- Medical Devices/Consumer Products update
- CBD discussion panel
- Consumer Goods Forum speaker
- Social and Ethical Standard Development Panel
- Expansion of the 455 reach (Warehousing, etc.)

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THANK YOU!

For more information on how to become a member - visit us at: www.GRMAlliance.org

Follow us on social media @GRMAlliance